

Gary Wohlman, PhD

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www.mypresentationdoctor.com

Areas of Expertise

Communications Skills Coach, specialising in presentation skill training for Managing Directors, CEO's, executive management committees, leadership development teams, entrepreneurs, professional presenters, team managers, salespeople – also providing support in the areas of conflict resolution, team-building and stagecraft / platform skills development

Over the past 45 years, I have developed a unique specialty assisting presenters to communicate with authenticity, vitality and engagement – on stage, in the boardroom and in one-to-one and small group meetings – through live and Skype consulting, interactive presentations - and through my on-line downloadable videos, audios, and printed support materials

Work History

Presentation Coaching - Corporate Programs:

- 'Managing Communications' councillor development workshop at Wyndham city Council
- Chifley Customer Service Training, Sydney office
- Geovital, providing presentation coaching for Director Patrick van der Burght ~ and creating on-line Skype support for his company's sales representatives internationally
- Presentation coaching for I.T.manager of Hills Information Technologies
- Design Industries, offering presentation coaching to Managing Director Michael Dockery as well as for team members
- TrinityP3 Media Group, providing presentation coaching for CEO Darren Woolley
- Dr Peter Lewis, proponent for the innovative PRP Plasma Rich Platelet Therapeutic Modality in Australia - providing him with one-to-one personal coaches for meetings conferences and speeches – locally, nationally and internationally
- Dr Mario Alam, The World Doctor – providing him with personal coaching and platform skill development for speeches and presentations at health conferences throughout Australia
- LGAT (Local Government Association of Tasmania) "The Art of Effective Communication"
- Capgemini Stakeholder Engagement Training, Sydney office
- Australia Post, providing presentation coaching for a speech executives have to give on "Change Management" to upcoming national convention
- Gillian Adams beauty spa and hair salon, in Turrumurra Sydney: facilitating presentation and communication coaching programs for the entire staff -- to resolve conflicts between individuals and departments, to build the team and enhance all participants abilities to achieve more effective results in all of their relationships
- Elly Lukas Beauty College, Melbourne: presenting "How to Present with Power, Presence & Pizzazz" to group of 100 participants in yearly camp retreat -- follow-up support in developing presentation + communication skills offered to the students on an ongoing basis...
- St Kilda Sea Baths, Melbourne: trained practitioners to up-skill their effectiveness with clients through teaching them WMHP (Wohlman Method for the Whole Person)
- Star TV, Hong Kong: training for sales staff
- Golden Casket Lottery Corporation, training middle managers to improve delivery of live presentations
- Singapore Zoo + Night Safari: training animal show presenters and tram commentators to deliver more effective, entertaining and engaging presentations
- Financial Times: senior level executive presentation coaching
- Inter-Continental Hotel, Singapore: "Resolving Conflict + Improving Communications between Employees of Different Departments", presented to the General Manager and Senior Managers of all departments
- Julia Gabriel Speech & Drama Communications Centre: training senior staff and teachers to improve effectiveness working with children
- "A Week with Gary Wohlman" for all employees at three locations of 3M Corporation, with specialized programs in: "Overcoming difficult sales situations", "Technical people speaking to non-technical people", "Leading teams effectively", "Public (and personal) speaking excellence", "Delivering important messages" and "Dealing with difficulty in situations and

conflict with people"

- "Train-the-trainer" for managers of all departments of Ho-Chunk Indian Nation Casinos, with additional Customer Service training for PR, Marketing, Guest Services & Hospitality depts. of both Rainbow & Majestic Pines Casinos
- U.S. Navy's new supervisors training
- Xerox International Center for Executive Development (Director & dept. heads)
- Decker Communications and Executive Technique (senior trainers)
- WFOG Radio (sales staff)
- George Washington University (Dept of Professional Development) department managers
- American Express
- Air New Zealand (executive and customer service representatives)
- PG&E Asian Employees Association (leadership training)
- Telemarketer trainings for "Make-a-Wish" & additional charity foundations
- Center for Elders Independence
- Papco Oil Company (CEO and operations department)
- Kaiser Permanente University (sales staff)
- Farmers Mutual Insurance (varied departments)
- Kaiser Permanente (worked with CEO for three years)
- Mayflower Transit Company (worked with CEO for two years)
- National Speakers Association in the U.S. and Australia (worked with five of the national presidents)
- Firth Industries (worked with CEO and his senior advisors)
- Sky City Casino, New Zealand (worked with training directors to revitalise training program for all employees)
- Bayleys Real Estate Corporation (director of training)
- Prudential Life Insurance (leading sales people)
- Bob Rathbun, play-by-play announcer of Detroit Tigers Sports Team
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TEAM BUILDING

Includes conflict resolution and customer service programs for:

- Mayflower Moving and Storage Corporation (managers of all departments)
- Yosemite Park Concessions Service (for all employees)
- Town Point and Atrium Business and Athletic Clubs (all department heads)
- Assn. for Research and Enlightenment (aka the Edgar Cayce Foundation) for CEO and all department heads
- Brueggers Bagels
- International Dairy Queen (Marketing and Advertising departments)
- San Jose Convention Center
- Sky City Casino (New Zealand)

MEDIA PRESENTATIONS

- interview on the Fairfax Media Group's The Age "Executive Style" video show, presenting "The Art of Effective Communication"
- interview on ABC Radio National show "The Body Sphere," presenting 'The Art of Gesture,' available on-line to download and stream at www.abc.net.au
- national TV interview on 'The Morning Show,' presenting on: "When Words are not Enough"
- Various live radio & TV interviews. To listen and view, visit:
http://www.mypresentationdoctor.com/my_presentation_doctor_news.html
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NATIONAL & INTERNATIONAL PRESENTATIONS

- sessions presented for 3 yearly sessions of the "Celebrating Story Conference" in Melbourne – topics include: "Re-inventing Ourselves", "Freeing Stories through the Muscle memories of our Bodies" & "Mastering Authenticity & Audience Rapport"
- Keynote: "Innovative trends in the Beauty & Spa Industry, a holistic practitioner's perspective" delivered to the invitation-only Bali Spa Summit for leaders in the industry
- Keynote: Presented my signature speech on "Mastering Authenticity & Audience Rapport" to world leaders of international organisations for CSR (Corporate Social Responsibility) Conference in Sydney, Australia
- Led "A Revolutionary Approach to Enhancing Effectiveness with Clients" as Breakout Session to International ISPA Conference in Bangkok & NETA Expressive Therapy Conference in St Petersburg Florida, at NETA Conference also led sessions in "An Outrageous Approach to Generating Breakthroughs in LIVE Presentations" & "Awaken the Clown from Within"
- Served as emcee (Master of Ceremonies) for Spa Industry Seminar in Singapore
- Keynote presentation "Set Your Heart on Fire!" and breakout sessions on "A Revolutionary Approach to Improving Effectiveness with Clients -- for holistic practitioners of all kinds" and "Resolving Conflicts & Difficulty with People, Improving Your Presentation Skills & Building your Teams" for 52nd CIDESCO World [Beauty] Congress in Adelaide Australia and annual International Spa Convention in Taiwan (ISPA)
- Keynote presentation "Create the Winning You!" and Learning Lab Breakout Session on "The Wohlman Method for the Whole Person -- a specialised form of deep tissue body sculpting" at ISPA health spa conference in New Zealand;
- Keynote address to annual international conference of ASLA (American Seminar Leaders Association) on "Instant Audience Rapport;"
- Breakout Sessions for NSA's (National Speakers Association) national conventions on
- "Present Yourself with Power and Presence" and "Master Authenticity & Audience Rapport" in both Australia and the USA; led "Advanced Platform Skills" sessions at NSA conferences; specialized interactive sessions at "Storytelling - the Speaker's Art" at professional speakers conferences
- Keynote speeches for numerous S.W.A.P. (Salespeople With a Purpose) clubs in Australia & New Zealand
- Participatory programs at annual conferences for Creative Training Techniques, Organizational Transformation and Institute for Accelerated Learning
- Served on faculty for two annual conferences of the Institute of Safety and Management;
- Presented at the Annual International Conferences of the Association for Training & Development (U.S. and New Zealand).

REGIONAL & LOCAL PRESENTATIONS

Pop-up session offered to PSA Professional Speakers of Australia, Brisbane, Keynote speaker for semi-annual Toastmasters Conference "Be the Change", Featured Keynote speaker for PSA Professional Speakers Association Sydney chapter presenting signature speech: "Speaking from the Heart", "Art of Effective Communication" presented to ASWell Australasian Business Event, Signature presentations of "Speaking from the Heart" presented to Leadership & Personal Development & Exclusive Speaking MeetUp groups, CEO Institute Syndicates in Sydney and Melbourne, Keynote Speech for Sunshine Coast University in Queensland Australia, SWAP clubs (Salespeople with a Purpose) throughout Australia & New Zealand, Toastmasters Clubs, Chambers of Commerce, National Speakers Association chapters (New York, Washington DC, Virginia Beach, Sacramento, Phoenix, San Francisco, Los Angeles), Chapters of ASTD (American Society of Training and Development), Human Resource & Organizational Development Assns., Meeting Planners Int'l., Reunion Health Center staff, Unity and various other denominations of Churches, NEXUS, Jewish Community Centers; Adult Education Programs at Interface Foundation, New York Open Center and The Learning Annex - courses in both Mastering Presentation and Art of Personal Marketing - Selling From the Heart; program for nurses: Your Body - the chief Instrument of Communication (continuing education credit approved), and accelerated learning based presentation skills for Burklyn Business School's Supercamp for Teenagers (both programs offered live and videotaped in four cities); Presentation Breakthrough sessions for professional speaker circles, specialized programs for horticultural division and general membership of City Councils in Wellington NZ, Commonwealth Club

and Press Club of San Francisco; Marin Professionals, CEO and Forty Plus, (programs for the underemployed); National Association of Catering Executives (NACE) and Farmers Mutual Insurance (varied departments).

PUBLISHED

"Get up, stand up for your life," Dr Gary Wohlman's living legacy, published in hard copy as well as an ebook on the Amazon online store and as an audiobook with Audible.com

references made in Doreen Hamilton's book, "Essential Speaking," on pps 9 and 38 "What Lies Beneath the Fear of Speaking" 2009, ISBN 9780979306150

quoted in Barbara Praschnig's book "The Power of Diversity" on pps 312-313, published 1998: www.networkpress.co.uk ISBN 1-85539-118-X

ASSOCIATIONS

- Key Person of Influence (KPI) Entrepreneurship Ass'n
 - Accredited Member, ATMS (Australian Traditional Medicine Society)
 - Life Member, XL (Extraordinary Lives) Foundation
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EDUCATION 1973 - B.A. Combined Psychology/Pre-Med. with honours, Johns Hopkins University

PRODUCTS For a full list of products, visit www.shop.mypresentationdoctor.com